

Craft fair inventory

Count it in. Count it out.

EVENT / LOCATION

DATE / SHEET

One row per product or variant. Record units, not revenue.

PRODUCT / SKU	OPEN	ADD	SOLD	RETURN	LOST*	EXPECT	ACTUAL

EXPECTED = OPEN + ADD – SOLD + RETURN – LOST

RETURN = sellable customer returns put back into stock. *LOST includes damaged units.

Count each adjustment once. Compare EXPECT with your actual closing count.

RECOUNT / RESTOCK / WHAT TO CHANGE NEXT TIME